

# ABOUT US

## Business Description

Reprints Desk, Inc., ([www.reprintsdesk.com](http://www.reprintsdesk.com)) is a content technology and services company that simplifies how healthcare companies and other research-intensive enterprises procure, manage and share scientific journal articles and other copyright-protected content. The company has developed workflow solutions for reprints and eprints, single-article delivery and copyright-compliant re-use, literature preparation services for regulatory submissions, and outsourced publishers services.

## Our Content Workflow Solutions

Reprints Desk workflow solutions are designed to improve business processes that involve scholarly journal articles and other content – the catalysts within our customers' sales, product marketing, regulatory and medical affairs, and research activities. We deliver upon this promise through a dedicated commitment to simplify, standardize, and automate. Our goal is to continually innovate and adapt our solutions to meet the needs of customers and partners with whom we are connected within the greater content supply chain and the 'New Article Economy.'

## Customers

Reprints Desk has hundreds of customers worldwide in pharmaceuticals, biotechnology, medical devices, publishing, and other research-driven industries. Our customers represent more than half of the world's top-50 pharmaceutical companies.

## Executive Team

- » **Peter Derycz:** Chairman and CEO
- » **Richard McKilligan:** Chief Financial Officer
- » **Marc Nissan:** Chief Applications Architect
- » **Scott Ahlberg:** Head of Corporate Services
- » **Tracy Forrester:** Head of Reprint Operations
- » **Ian Palmer:** Head of Marketing
- » **Jan Peterson:** Head of Publisher Relations



**REPRINTS DESK**

The Content Workflow Company

### QUICK FACTS

**Year Founded:** 2006

**Parent Company:** Derycz Scientific, Inc. (DYSC.OB)

**Industry:**  
Business Software and Services

### PRODUCTS & SERVICES

- ◉ **Mighty Linkout Machine**  
Ultra-Rapid Article & Article-Level Link Delivery
- ◉ **STM Document Delivery**  
Single Article Ordering and Administration
- ◉ **eCTD Article Service**  
Article Preparation for Regulatory Submissions
- ◉ **Article Toolbox<sup>BETA</sup>**  
Approved Article Identification and Re-Use
- ◉ **Reprints NRx**  
Bulk Article Reprint Procurement
- ◉ **Reprints GPO**  
Consolidated Reprints Procurement
- Publisher Service Bureau**  
Outsourced Reprint Services

## Partners

### Publishing

Reprints Desk has relationships with more than 100 publishers, including:

- » American Association of Cancer Research (AACR)
- » Wiley-Blackwell
- » Nature Publishing Group
- » Elsevier
- » Springer

### Business & Technology

- » Adobe
- » Copyright Clearance Center
- » FIZ Karlsruhe
- » Library Associates Companies (LAC)
- » Pools Press

## Achievements

### Key Milestones

- 2009** » Launches Mighty Linkout Machine article retrieval system
- » Launches Reprints GPO software service for consolidated procurement of reprints
- 
- 2008** » Signs agreement to become first document delivery provider to integrate services with Rightsphere from the Copyright Clearance Center
- » Client list grows to include more than 50% of the world's top-50 pharmaceutical companies
  - » Launches eCTD Article Service for regulatory submissions
  - » Establishes European Office in Cologne, Germany
  - » Parent company, Derycz Scientific, receives ticker symbol
- 
- 2007** » Launches new DRM Solution based on Adobe products for secure delivery of PDF documents.
- » Acquires Pools Press for integrated print and reprint offerings
  - » Partners with leading publishers: Nature and Springer
  - » Strikes deal with Elsevier to become lone commercial distributor for ScienceDirect articles
- 
- 2006** » Founded by Document Delivery pioneer Peter Derycz

### Rankings & Awards

- 2009** » Named as one of the KMWorld 100 Companies that matter in Knowledge Management
- » Earns 97% customer satisfaction rating in D&B's Open ratings Evaluation
- 
- 2008** » Ranked #1 overall and in each category in the 2008 Document Delivery Best Practices & Vendor Scorecard report from Outsell, Inc.

### WORLDWIDE LOCATIONS

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